This year our Annual meeting offers the Quintessential Cape Cod Experience at the Chatham Bars Inn Resort and Spa.

For Reservations, please call 1-800-527-4884 – please reference the “NELMA Annual Conference” Room Block.

Room Rate: $259

NOTE: Chatham Bars Inn room reservation deadline is August 21, 2018

www.chathambarsinn.com

**One night deposit required at time of reservation. Resort Fee includes, high-speed wireless internet in rooms and throughout resort, use of fitness center, valet and self-parking, and courtesy transportation within a 5 mile radius in Chatham and the resort. Suggested gratuities for Bell Staff ($4.00 per bag) and Housekeeping ($5.00 per room per night), on a discretionary basis.

As a NELMA guest, there is also a 10% Discount at the spa and on waterfront recreation, including rentals, boat charters and cabana rentals at the beach or pool. Resort Attire.

For information on things to do, places to visit and restaurants, visit:
www.chathaminfo.com

The 2018 NELMA Golf Scramble will be held at the Captains Golf Course. Wednesday, September 19

Check out Captain’s hole-by-hole flyover at www.captainsgolfcourse.com

1000 Freeman’s Way
Brewster, MA 02631
508-896-1716

Golf Tournament:  Registration: 11:30 am
Shot gun start: 12:00 noon (lunch provided)

Looking ahead to 2019:

The 2019 NELMA Annual Meeting will be held at the Woodstock Inn, in Woodstock, Vermont. With a legacy that’s deeply rooted in the Woodstock community, the Inn is cherished for its preservation of New England history, heritage, and elegance.

Golf Course (located just down the street from the Inn):

“Named by Golf Advisor as the #3 Top Golf Course in New England, #7 for Golf Conditions in the U.S., and #3 Friendliest Staff in the U.S., you will enjoy one of the best golf experiences in the country. Designed by Robert Trent Jones, Sr., The Woodstock Country Club is a challenging, 18-hole masterpiece surrounded by lush hillsides and unspoiled Vermont landscapes.”

nelma.org
Join NELMA in celebrating the Association’s 85th Anniversary at this year’s Annual Meeting, to be held September 19-21 at Chatham Bars Inn on beautiful Cape Cod. This will mark the second year for the single annual meeting format that combines all of NELMA’s signature events: the golf scramble, informative presentations and updates, vendor displays, and ample customer networking opportunities. Take a look inside this Annual Meeting brochure for all the exciting details! Don’t miss out on being part of the largest gathering of the Northeastern and Great Lakes softwood lumber industry!

See you in September!

Wednesday, September 19

- **Golf Scramble (Captain’s Golf Course)**: 12:00 noon Start (11:30 registration)
- **Meeting Registration Open**: 3:00 pm-7:00 pm
- **Exhibits Open**: 5:00 pm-7:00 pm
- **Welcome Reception/Exhibits**: 6:00 pm-7:00 pm

**Thursday, September 20**

**Registration Open**: 7:00 am-4:00 pm
**Buffet Breakfast/Exhibits**: 7:00 am-8:30 am
**Business Session I**: 8:45 am-11:45 am

**WHAT’S HAPPENING**

**Meeting of the Membership**
- Chairman’s Welcome
- Subcommittee Chairman’s Updates
- State of the Association
- Board of Director Elections

**NELMA’s Marketing Activities**
- Activity Review
- Coming Up
- Public Relations

**Sustainable Versatility Design Award Presentation**
- Introduction of the 2018 Student Winner for their “Moon Shot” design!

**So, You’re Selling Eastern White Pine to Pakistan, But Do You Know How it is Being Used?**
- Learn more from an expert about the actual uses for all that exported Eastern White Pine lumber to our largest overseas market!
- **Zaid Agloria** — President, Timber Experts Inc.

**Lunch**: 12:00 pm-1:15 pm

**Business Session II**: 1:30 pm-4:00 pm

**WHAT’S TRENDING**

**The 30-Year Bet: How Construction and Suppliers Will Change by the Year 2048**
- Take a look at the future of construction and construction supply and their likely impact on lumber producers in the year 2048.
- **Craig Webb** — Editor-in-Chief, Pro Sales and Remodeling magazines

**The Impact of NELMA’s Lumber Testing on Mass Timber & CLT’s Future in the Northeast**
- From the introduction of Norway Spruce to the monitoring of SPFs, how does lumber testing impact the industry for Mass Timber construction and Cross-Laminated Timber production?
- **Russell Edgar** — Manager, Advanced Structures & Composite Center, University of Maine

**2018 Saw Strong Demand and Record Profitability. Can We Expect Another Good Year in 2019?**
- After 2018, what influences on the economy can the lumber industry expect for 2019?
- **Paul F. Jannke** — Principal, Lumber – Forest Economic Advisors LLC

**Chairman’s Reception**: 6:00 pm-7:00 pm
**Dinner & Golf Awards**: 7:15 pm-9:00 pm

**Friday, September 21**

**Board of Directors Meeting**: 9:15 am-11:00 am