

# HOW DOES THAT SELL A STICK OF LUMBER?!

## ***THE PROGRAM***

**91<sup>ST</sup> ANNUAL MEETING  
NORTHEASTERN LUMBER  
MANUFACTURERS ASSOCIATION**

**September 17-19, 2024  
Samoset Resort  
Rockport, Maine**

# The Chair's Welcome - Susan Coulombe



Welcome to the 91<sup>st</sup> Annual Meeting of the Northeastern Lumber Manufacturers Association, held once again this year at the beautiful Samoset Resort in Rockport, Maine!

This year's program theme is "***How Does That Sell a Stick of Lumber!***". To help answer that question, we will host speakers from the Softwood Lumber Board, the American Wood Council, the Softwood Export Council, and the Composite Lab at the University of Maine to talk about their programs and how they help us sell our lumber!

Our meeting also includes the signature Exhibits & Displays event with our affiliated equipment and services members showcasing their latest technologies. And don't miss Paul Jannke's economic forecast presentation, and we'll once again host the Northeast Regional Meeting of NAWLA with a Speed Networking event as part of our line-up.

It's a packed program, folks! Check out the complete schedule and event details on each scheduled activity that we have planned for you this week!

# NELMA®

Northeastern Lumber Manufacturers Association

# 2024 Annual Meeting

## Northeastern Lumber Manufacturers Association

September 17-19  
Samoset Resort - Rockport, Maine

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Northeastern Lumber Manufacturers Association

# *Sponsors of the 91th Annual Meeting of NELMA*

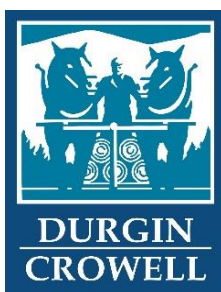
## *Gold Sponsor*



**SIFP**

SEABOARD INTERNATIONAL  
FOREST PRODUCTS, LLC

## *Silver Sponsors*



## *Bronze Sponsors*



# 2024 Annual Meeting

## SCHEDULE OF EVENTS

Event	Time	Location
<b>Tuesday, September 17</b>		
Annual Golf Scramble	8:00am - 2:00pm	Samoset Golf Course
Meeting Registration Open	1:00pm - 7:00pm	Hotel Lobby
Exhibits & Product Displays	5:00pm - 7:00pm	State of Maine Meeting Room
Exhibits & Welcome Reception	6:00pm - 7:00pm	State of Maine Meeting Room
<b>Wednesday, September 18</b>		
Exhibits & Product Displays	7:00am - 8:30am	State of Maine Meeting Room
Breakfast Buffet	7:00am - 8:30am	State of Maine Meeting Room
<b>Morning Business Session</b>		
NELMA Annual Business Meeting	8:30am - 10:00am	Rockport Meeting Room
<ul style="list-style-type: none"> <li>♦ Welcome</li> <li>♦ State of the Association</li> <li>♦ Board of Directors Nominations</li> </ul>		
The NELMA Marketing Program Highlights		
<ul style="list-style-type: none"> <li>♦ Promotional Activities</li> <li>♦ Public Relations Report</li> </ul>		
<b>How Does That Sell a Stick of Lumber?</b>	10:15am - 11:45am	
<ul style="list-style-type: none"> <li>♦ Industry Panel Discussion Moderated by NELMA Chair Susan Coulombe <ul style="list-style-type: none"> <li>▪ Simon Hyoun, Softwood Lumber Board (SLB)</li> <li>▪ Jackson Morrill, American Wood Council (AWC)</li> <li>▪ Rose Braden, Softwood Export Council (SEC)</li> <li>▪ Russell Edgar, University of Maine, Wood Composites Laboratory</li> </ul> </li> </ul>		
Industry Luncheon	12:00noon - 1:45pm	State of Maine Room
♦ Premier Showing: <i>American's Forest with Chuck Leavell, Maine edition</i>		
<b>Afternoon Business Session</b>		
<b>Rate Cuts, Elections, Pent-up Demand and Affordable Housing: Is There Light at the End of the Tunnel or is it a Train?</b>	2:00pm - 3:00pm	Rockport Meeting Room
Guest Speaker: Paul Jannke, Forest Economic Associates		
Speed Networking I	3:15pm - 5:30pm	Outdoors on the Green
NAWLA Northeast Meeting Event		
Chairman's Reception	6:00pm - 7:00pm	Pen Bay Patio
Chairman's Dinner & Awards	7:15pm - 9:00pm	Pen Bay Patio
<b>Thursday, September 19</b>		
Board of Directors Meeting	9:00am - 12:00pm	Rockland Meeting Room

# 2024 NELMA Annual Meeting Registered Attendance

## as of 9/10

### Alphabetical by Company

First Name	Last Name	Company	Email
Patrick	Adams	526 Media Group	padams@526mediagroup.com
David	Rothenberger	Akhurst Machinery Inc	davidr@akhurst.com
David	Kretschmann	American Lbr. Standard Committee	dkretschmann@alsc.org
Jackson	Morrill	American Wood Council	jmorrill@awc.org
George & Elizabeth	Burns	Bernstein, Shur, Sawyer, & Nelson	gburns@bernsteinshur.com
Tim & Kathleen	Stovall	Bright Wood	tstovall@brightwood.com
Bob & Shelly	Moses	Britton Lumber Company	rmoses@brittonlumber.com
John & Jaime	Moses	Britton Lumber Company	jmoses@brittonlumber.com
Rob	Hoffman	Capital Forest Products	rhoffman@capitalforest.com
Tom	Merkert	Capital Forest Products	tmerkert@capitalforest.com
Morgan	Merkert	Capital Forest Products	mmerkert@capitalforest.com
Louis-Philippe	Deschenes	Carbotech Group	louis-philippe.deschenes@autolog.com
Jeffrey & Ellen	Hardy	Cersosimo Lumber Company, Inc	jhardy@cersosimo.com
Ryan	Satterfield	Cersosimo Lumber Company, Inc	rsatterfield@cersosimo.com
Jean-Paul	Cyr	Cyr Lumber Inc	jpcyr@outlook.com
Arkon & Penny	Horne	Daaquam Lumber Maine Inc	arkon.horne@daaquam.com
Paul Sr. & Maria	Lennon Sr	Davis & Towle Insurance Group	plennon@davistowle.com
Dante & Denise	Diorio	Diorio Forest Products Inc	dante@diorioforestproducts.com
Carter	Zierden	Diorio Forest Products Inc	carterz@diorioforestproducts.com
Jamie	Moulton	DiPrizio Pine Sales	jmoulton@lavalleys.com
Ian	Penney	DiPrizio Pine Sales	
Kimberly M	Haven	DMSI Software	khaven60@gmail.com
Kim	Drew	Drew Publications	kimdrewpr@gmail.com
Alex	Darrah	Durgin and Crowell	adarrah@durginandcrowell.com
Keegan	Holt	Eastern Forest Products	kholt@easternfp.com
Felix	Lepine	Effecto	felix.lepine@effecto.ca
Alyson	McLaughlin	Flagship Forest Products	alyson@flagshipforest.com
Nicolas	Fontaine	Fontaine Lumber	nfontaine@fontainelumber.com
Jed	Whiting	Fontaine Lumber	jwhiting@fontainelumber.com
Paul	Jannke	Forest Economic Advisors	pjannke@getfea.com
Sylvain	Lefebvre	Gilbert Products Inc	sylvain.lefebvre@gilbert-tech.com
Alex	Morrow	H.E. Smith Company, Inc	amorrow@hesmithcompany.com
Karl E	Smith	H.E. Smith Company, Inc	ksmith@hesmithcompany.com
Chris	Bagley	Haley Ward, Inc	cbagley@haleyward.com
John	Cole	Hancock Lumber	jcole@hancocklumber.com
Matt	Duprey	Hancock Lumber	mduprey@hancocklumber.com
Ron	Dusavitch	Hancock Lumber	rdusavitch@hancocklumber.com
Aaron	Schulte	Hancock Lumber	aschulte@hancocklumber.com
Chris	Baumgarten	Hancock Lumber	cbaumgarten@hancocklumber.com
Jeff	Johanns	Hedstrom Lumber	jeff@hedstromlumber.com
Cliff	Hurst	Hurst Boiler Company	info@hurstboiler.com
Brett	Anderson	Irving Forest Products, Inc	anderson.brett@jdirving.com
Doug & Lisa	Chiasson	Irving Forest Products, Inc	chiasson.doug@Jdirving.com

# 2024 NELMA Annual Meeting Registered Attendance

## as of 9/10

### Alphabetical by Company

First Name	Last Name	Company	Email
Susan	Coulombe	Irving Forest Products, Inc	coulombe.susan@jdirving.com
Madison	Roy	Irving Forest Products, Inc	roy.madison@jdirving.com
Jessy	Ross	JAMEC Inc	services@jamec.ca
Robert & Pam	Johnson	Johnson Lumber	robert@johnsonlumberllc.com
Richie & Robin	Protsko	LBM Advantage	rprotsko@lbmadvantage.com
Robert	St. Laurent	Les Entreprises ATLAS	rstlaurent@huskylumber.com
Craig & Courtney	Woodbrey	Lovell Lumber Co, Inc	cwoodbrey1@lovelllumber.com
Chase	Morrill	Maine Cabin Masters	chase@mainecabinmasters.com
Bob	Bell	McDonough Manufacturing Co.	bbell@mcdonoughmfg.com
Amy	Coyner	Microtec	amy.coyner@microtec.us
Walt	Goodine	Mid-South Engineering	walter.goodine@mseco.com
Jethro & Ginny	Poulin	Milan Lumber Co	jethro@milanlumber.com
Matt	Bruno	NAWLA	mbruno@nawla.org
Sam	Bell	NELMA	samuel@nelma.org
Jeff	Easterling	NELMA	jeff@nelma.org
Meg & Shawn	Parkinson	NELMA	meg@nelma.org
Matt	Pomroy	NELMA	matt@nelma.org
Morgan	Wellens	Nicholson & Cates	morganw@niccates.com
Dustin	Wood	Nicholson & Cates	dustinw@niccates.com
Gregory	Foote	Nline Energy	gfoote@nlineenergy.com
Adam	Duplisea	Nyle Dry Kilns	aduplisea@nyle.com
Jeremy	Howard	Nyle Dry Kilns	jhoward@nyle.com
Dan	Edwards	Patrick Lumber Company	danedwards@live.com
Michael	Conlin	Pennsylvania Lbrmens Mutual Ins.	mconlin@plmins.com
Jeff	Evans	Pennsylvania Lbrmens Mutual Ins.	jevans@plmins.com
Jason	Brochu	Pleasant River Lumber	jason@pleasanriverlumber.com
Chris & Ashley	Brochu	Pleasant River Lumber	chris@pleasanriverlumber.com
AJ	Barter	Progress Engineering, LLC	abarter@progresseng.com
Dana	Hodgkin, P.E.	Progress Engineering, LLC	hedmonds@progresseng.com
Richard	Hultberg	Rea Jet	marketing@reajetus.com
Westley	Roy	Rea Jet	marketing@reajetus.com
Nicole	Cappetta	Robbins Lumber Inc	ncappetta@rlco.com
Win	Smith	Robbins Lumber Inc	arobbins@rlco.com
James	Webb	Robbins Lumber Inc	jwebb@rlco.com
Alden & Amy	Robbins	Robbins Lumber Inc	arobbins@rlco.com
Jim	Robbins, Sr	Robbins Lumber Inc	jimsret@rlco.com
Tonia	Tibbetts	Robbins Lumber Inc.	<a href="mailto:ttibbetts@rlco.com">ttibbetts@rlco.com</a>
Jack	Carten	Rodrique Metal LTD	jack.carten@rodriguemetal.com
Neill	Gibson	Rodrique Metal LTD	
Ryan	Wittig	Russin Lumber	rwittig@russin.com
Bill	Everly	Ryder	william_everly@ryder.com
Colin	McDermott	Ryder	colin_e_Mcdermott@ryder.com
Daniel	Plante	S Huot Inc	dplante@shuot.com

# 2024 NELMA Annual Meeting Registered Attendance

## as of 9/10

### Alphabetical by Company

First Name	Last Name	Company	Email
Marco	Tremblay	S Huot Inc	mtremblay@shuot.com
Chuck	Gaede	Sawmill Associates	chuck@sawmillassociates.com
Cody	Goss	Sawmill Associates	
B	Manning	Sawmill Associates	bmanning@tds.net
Jenlian	Chadwick	Seaboard Intl Forest Products	jenlian.chadwick@sifp.com
Jim	Dermody	Seaboard Intl Forest Products	jim.dermody@sifp.com
Andrew	Gorey	Seaboard Intl Forest Products	andrew.Gorey@sifp.com
John	Krueger	Seaboard Intl Forest Products	john.krueger@sifp.com
Ricky	Leclerc	Seaboard Intl Forest Products	rick.leclerc@sifp.com
Eric	McCoy	Seaboard Intl Forest Products	eric.mccoy@sifp.com
Bob	Pope	SII Dry Kilns	bobpope@siidrykilns.com
John	Rooks	SOAP	jrooks@thesoapgroup.com
Rose	Braden	Softwood Export Council	rbraden@softwood.org
Terry	Miller	Softwood Forest Products Buyer	travel@millerwoodtradepub.com
Simon	Hyuen	Softwood Lumber Board	hyoun@softwoodlumberboard.org
Eric & Lauren	Gee	Southern Forest Products Assn.	egee@sfpa.org
Jim & Cindy	McGinnis	The McGinnis Lumber Company, Inc	jim@mcginnislumber.com
Geoff & Rondi	Gannon	TS Manufacturing	geoffg@tsman.com
Zoltan	Van Heyningen	U.S. Lumber Coalition	zoltan@uslumbercoalition.org
Russell	Edgar	UMaine/Madera Woodtech	russell@maderawoodtech.com
Matt	Eirvin	USNR	matt.eirvin@usnr.com
Jean-Sebastien	Pelletier	USNR	jean-sebastien.pelletier@usnr.com
Martin	Vaillancourt	USNR	martin.vaillancourt@usnr.com
Robert	Weithofer	Valutec	robert.weithofer@valutec.se
Gill	Adams	Warren Trask Company	tpranskus@wtrask.com
Mike	Miller	Warren Trask Company	tpranskus@wtrask.com
Jim	St. John	Wiener, Crowley, & St. John	jim@wcslumber.com



# Exhibits and Product Displays

## Win a future 2-Night Stay at the Samoset Resort!

- A card is included in each badge holder, printed with all 18 exhibitor's name/logo on the front.
- Visit each vendor's table and get your card stamped on their name/logo.
- When completed with **ALL** stamps, drop your card in the glass bowl located at the Registration Table.
  - A random drawing will be held at the **Wednesday Chairman's Dinner** to select the winner of this fantastic prize!
  - You do not have to be present to win!

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Northeastern Lumber Manufacturers Association



Northeastern Lumber Manufacturers Association

## Exhibitors

### State of Maine Meeting Room

Tuesday - 5:00 pm to 7:00 pm

Wednesday - 7:00 am to 8:30 am

Akhurst

Carbotech - Autolog

DMSI Simply Computing

Gilbert

Huot

Hurst Boiler

JAMEC

McDonough - Bid

Nline Energy

Nyle Dry Kilns

Pennsylvania Lumbermens Mutual

Progress Engineering

REA Jet

Rodrigue Metal

SII Dry Kilns

TS Manufacturing

USNR

valutec

# NELMA 2024 Annual Meeting

September 17 - 19

Samoset Resort in Rockport, Maine

## EXHIBITORS



Akhurst Machinery Inc. has been providing comprehensive manufacturing solutions to the solid wood industry since 1938. As the North American representative of Leadermac moulders, we provide a diverse range of solutions from entry-level to high-speed jolted moulding solutions. Whatever your needs may be, Akhurst/Leadermac USA has the moulder solution for you.



CARBOTECH GROUP specializes in maximizing productivity of sawmills and planer mills. For over 35 years, they provide innovative and customized solutions. The company has experienced engineers, technicians, wood processing specialists to help sawmills to design, optimize, and repair their processes. From logs to lumber, they deliver machines, controls, and optimizers.



DMSi and Simply Computing will be displaying the latest Log Scale and Lumber Inventory Software. Stop by to see the latest Android based handhelds, tablets, and voice equipment.



For over 30 years, Gilbert has been the market leader in the design and manufacturing of planer mill equipment. From molding and glulam applications to high speed planer mills, Gilbert has the right model of planer for every mill. Gilbert has helped customers worldwide reduce their mill costs by improving their productivity, wood quality, mill efficiency and safety.



For over 100 years, S. Huot has been a leader in the design and fabrication of equipment for sawmills. At S. Huot Inc, our step feeders, our slashers/merchandizers, our infeed decks, and our conveyors for log and biomass are always designed and manufactured to meet the needs and requirements of your sawmill. And most of all, our equipment is designed and built to last...no matter what!!! Give us a call to discuss your project.

# NELMA 2024 Annual Meeting

September 17 - 19

Samoset Resort in Rockport, Maine

## EXHIBITORS



Hurst Boiler & Welding Company, Inc., has been manufacturing, designing, engineering, and servicing gas, oil, biomass, and hybrid firetube and watertube steam and hot water boilers since 1967, for thousands of satisfied customers. In addition to a complete line of steam and hot water boilers, Hurst Boiler & Welding Company also manufactures a complete line of boiler parts and boiler room peripherals and provides unparalleled turnkey after-market products and services to deliver complete installation and operation to its customers.



Since 1987, JAMEC specializes in the design, manufacture and installation of lumber handling solutions for the lumber industry. JAMEC aims to offer unique, innovative and robust mechanical solutions at a fair cost and to be recognized as the leader in mechanical and engineering solutions for the forestry and manufacturing industries.



Since 1888, McDonough Manufacturing Co. has focused on providing durable sawmill machinery, while providing the efficiency and speed required by the modern sawmill. With a focus on band mills, carriages, resaws and edgers, McDonough is the choice for the best.



We seek to illuminate the unseen opportunities that use existing infrastructure and generate clean power from wasted energy. We revel in the development process, motivated to create bespoke, elegant solutions for tough problems. At our core, our goal has always been to deliver robust and reliable projects that save our customers money.

# NELMA 2024 Annual Meeting

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## EXHIBITORS



Nyle Dry Kilns specializes in advanced kiln systems for drying wood efficiently and sustainably. Our innovative technology ensures superior quality and energy savings, supporting woodworkers and manufacturers in achieving optimal results. Discover how Nyle's cutting-edge solutions can enhance your drying processes and improve your bottom line.



PLM is a nationally recognized property and casualty insurance carrier serving the lumber, woodworking, and building materials industries. With over 128 years of wood industry knowledge and experience, we provide comprehensive insurance protection, operational safety tools, and personalized service to handle the unique needs of America's wood businesses.



Progress Engineering is a systems integrator and electrical engineering firm specializing in sawmill automation, including advanced applications such as robotics and optimization. We deliver practical and economical control systems, with exceptional value and service.



The wood industry, and even more specifically the lumber industry, requires printing systems that are reliable and can provide high quality, legible markings. REA JET provides consistent and flexible prints for any wood products that will stand the test of time and hold up in the harshest environments. REA JET High Resolution printers are being used more and more in lumber mills today to replace messy stamps and roller wheels. The flexible and reliable technology delivers high resolution, legible lumber grading and allows for the printing of 2D codes and large logos. REA JET's product range includes large character ink jet printers, high resolution ink jet printers, laser systems, spray mark systems, and labeling systems.



Rodrigue Metal LTD is a manufacturer of dust collecting systems for sawmills and OSB plants. We design, manufacture and install our dust collectors and pipes.

# NELMA 2024 Annual Meeting

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## EXHIBITORS



SII Dry Kilns is a full-service dry kiln supplier providing design, manufacture, installation and service of lumber drying systems since 1969. SII Dry Kilns manufactures both package loaded and track loaded dry kilns for conventional, high temperature and continuous dual path operation. Thermal modification systems are offered through WDE Maspell, a recognized leader in the field of thermal modification.



TS Manufacturing provides machinery, controls and software for the lumber industry. Fully integrated systems include primary and secondary breakdown, trimming, grading, sorting and stacking. Complete control and optimizing of new and existing machinery. Exclusive products include the AccuPlacer automatic stick placer, AccuTally sorter controls, All Electric Servo Stacker, and Versa Cam Lug Loader.



USNR provides fully-integrated systems to manufacture lumber, plywood, panels, finger-jointed components and engineered wood products. USNR also offers LogPro-brand wood yard and log handling equipment including the most accurate, highest-production merchandising systems available today. USNR is excited to build upon VAB's innovative grade optimization solutions and 24/7 worldwide support.



The desire to increase the use of wood is the ultimate reason for Valutec's existence. We have been combining Scandinavian expertise in the field of timber drying with insights into the challenges facing our customers for almost 100 years. This has all been done with the aim of pushing the boundaries of what is possible, both as regards value-creating timber kilns as well as intelligent control systems.



# **Annual Business Meeting**



Northeastern Lumber Manufacturers Association



# 2024 Annual Business Meeting

## Agenda

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- Call to Order and Welcome  
*Susan Coulombe* - NELMA Chair
  - Recognition of Annual Meeting Sponsors (See full list on page 4)  
*Susan Coulombe* - NELMA Chair
  - Antitrust Review  
*George Burns* - Bernstein Shur, NELMA Legal Counsel
  - State of the Association  
*Jeff Easterling* - NELMA President
  - Acknowledgement of Safety Award Winners - 2023 Performance  
(Refer to Safety Awards Announcement Brochure within the Meeting Program)  
*Susan Coulombe* - NELMA Chair
  - Nominations to the Board of Directors and Advisory Committee  
*Susan Coulombe* - NELMA Chair
  - Old and New Business  
*Susan Coulombe* - NELMA Chair
  - Annual Business Meeting Adjournment  
*Susan Coulombe* - NELMA Chair
- 



Northeastern Lumber Manufacturers Association

# **Anti-Trust Guidelines**



Northeastern Lumber Manufacturers Association



## **ANTITRUST GUIDELINES SUMMARY**

The following are general guidelines to keep in mind during NELMA meetings:

1. You are prohibited from having discussions with competitors or attending meetings with competitors at which anyone discusses or mentions prices, terms or conditions of sale, allocations of customers or territories, or any other subject affecting competition.
2. You are prohibited from having discussions with anyone or attending meetings at which anyone discusses or mentions boycott or refusal to deal with any supplier or customer.
3. You are prohibited, except with express approval of legal counsel, from discussing with any customer or supplier any action, including an action on prices, that the customer or supplier might take with respect to third parties.
4. You must avoid the appearance of an antitrust violation. Be careful of what you say and even more careful of what you write.

**IN GENERAL, DO NOT WRITE OR SAY ANYTHING YOU WOULD NOT BE WILLING TO SAY IN THE PRESENCE OF A JUDGE AND JURY.**

# Safety Awards



Northeastern Lumber Manufacturers Association



# 2024 Safety Awards

Based on 2023 Performance

A total of **18** mills located in the Northeast and Great Lakes provided data from their OSHA *Summary of Work-Related Injuries* report for calendar 2023 to compete in the 2024 NELMA Safety Award Program.

More than 962 thousand man-hours of Planer Operation work, and 1.09 million man-hours in the Sawmill Operation were reported.

Page 2 lists the awards given for each operation type, in addition to the Combined operations awards within the 4 Division Categories.

7 mills employing 420 people with combined operations totaling 899,671 man-hours reported a no loss-time accident-free year in 2023!

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## Sawmill Operations

Man-Hours

### Division 1

<50,000

- ① Hammond Lumber
- ② Lamell Lumber

### Division 2

>50,000 to 75,000

- ① DiPrizio Pine Sales
- ② Biewer Wisconsin Sawmill

### Division 3

>75,000 to 100,000

No entries in this Division

### Division 4

>100,000

- ① Pleasant River DoverFoxcroft
- ② Irving Forest Prod. Ashland

## Planer Operations

Man-Hours

### Division 1

<50,000

- ① DiPrizio Pine Sales
- ② Hammond Lumber

### Division 2

>50,000 to 75,000

- ① Irving Forest Prod. Ashland
- ② Milan Lumber

### Division 3

>75,000 to 100,000

- ① Pleasant River DoverFoxcroft
- ② PotlatchDeltic Bemidji

### Division 4

>100,000

No entries in this Division

## Combined Operations

### Division 1

<50,000

- ① Hammond Lumber

### Division 2

>50,000 to 100,000

- ① Robbins Lumber - E. Baldwin
- ② DiPrizio Pine Sales

### Division 3

>100,000 to 150,000

- ① Hancock Lumber - Pittsfield
- ② Hancock Lumber - Madison

### Division 4

>150,000 +

- ① Irving Forest Products Ashland
- ② Johnson Lumber

## NELMA BOARD OF DIRECTORS

*All terms begin and end at the conclusion of the NELMA Annual Meeting*

### **OFFICERS:** *(Two-year terms – reappointed annually)*

CHAIRMAN:	<b>Coulombe, Susan</b> Irving Forest Products, Dixfield, Maine	2023 - 2025
1 <sup>st</sup> VICE CHAIRMAN	<b>Duprey, Matt</b> Hancock Lumber, Casco, Maine	2023 - 2025
2 <sup>nd</sup> VICE CHAIRMAN:	<b>Brochu, Jason</b> Pleasant River Lumber, Dover-Foxcroft, Maine	2023 - 2025
TREASURER:	<b>Moses, Robert “Bob”</b> Britton Lumber, Bath, New Hampshire	2023 - 2025

### **DIRECTORS:** *(Two consecutive, three-year terms)*

Darrah, Alex Durgin & Crowell Lumber Co., New London, NH	1 <sup>st</sup> Term: 2019 - 2022 2 <sup>nd</sup> Term: 2022- 2025
Horne, Arkon Daaquam Lumber, Masardis, Maine	1 <sup>st</sup> Term: 2021 - 2024
Mai, Bob PotlatchDeltic Corporation, Spokane, Washington	1 <sup>st</sup> Term: 2016-2019 2 <sup>nd</sup> Term: 2019-2022 3 <sup>rd</sup> Term: 2022-2025
Johanns, Jeff Hedstrom Lumber, Grand Marais, Minnesota	1 <sup>st</sup> Term: 2023-2025

### **ASSOCIATE REPRESENTATIVE:** *(One, three-Year Term)*

Dermody, Jim Seaboard International, Nashua, New Hampshire	Term: 2021 - 2024
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### **ADVISORY COMMITTEE AT-LARGE REPRESENTATIVE:** *(One-Year Term)*

Manning, B. Sawmill Associates, New London, New Hampshire	Term: 2023- 2024
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# Guest Speaker Information



Northeastern Lumber Manufacturers Association



## Guest Speaker Information

### Industry Panel - Wednesday Morning Business Session

#### **Simon Hyoun ▪ Softwood Lumber Board (SLB)**



Simon Hyoun is VP of Marketing and Communications at the Softwood Lumber Board (SLB) where he oversees the Board's directly funded programs such as Think Wood and SLB Education. Simon also supervises the SLB's strategic partnerships and investor communications initiatives, motivating lumber industry allies to work with the Board towards common goals. Before joining the SLB, Simon was an executive at a marketing agency, fostering a team of creative directors and account managers to deliver exceptional work for their clients. He currently resides in Richmond, Virginia, where he enjoys fishing and rock climbing.

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#### **Jackson Morrill ▪ American Wood Council (AWC)**



Jackson is AWC's President and CEO. He has more than 20 years of experience working on environmental, sustainability, industry standards and testing, and other issues, as a lawyer and trade association representative. He previously served as President of the Composite Panel Association (CPA), which represents manufacturers of composite wood panels. Prior to CPA, he worked for the American Chemistry Council, practiced environmental law at Beveridge & Diamond, and served as an environmental law consultant at the World Bank. He is a graduate of the University of Virginia and Tulane Law School and is admitted to the Maryland and District of Columbia bars.

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#### **Rose Braden ▪ Softwood Export Council (SEC)**



Rose Braden is the President of the Softwood Export Council (SEC), a Portland, Oregon based trade association that promotes the use of U.S. softwood lumber and building materials in global markets. She is responsible for leading marketing and market development programs in 30+ countries while maintaining an understanding of international codes, standards, and policy barriers affecting US products.

Ms. Braden has over 20 years of experience developing and executing international market entry and development strategies for the U.S. forest products and building materials industries.

## **Guest Speaker Information (Continued)**

### **Industry Panel - Wednesday Morning Business Session**

#### **Russell Edgar ▪ Advanced Structure & Composites Laboratory**



Russell has led the Wood Composites team at the Advanced Structures & Composites Center located on the campus of the University of Maine in Orono since 2004. His expertise is in full size lumber testing and has worked with NELMA on several important projects that included the sampling and testing on Norway Spruce and its acceptance into the SPFs species grouping for design values, the first new domestic species approved for construction since the 1920s. Russell has represented NELMA as a technical consultant for work with the ASTM and ALSC since 2016.

## **Guest Speaker Information**

### **Wednesday Afternoon Business Session**

***Rate cuts, elections, pent-up demand and unaffordable housing: Is there light at the end of the tunnel or is it a train?***



Paul is a Principal of Forest Economic Advisors LLC, the premier source for North American wood products analysis and information. In this capacity, he develops and implements the company's business and operational strategies. Paul's true professional passion lies in analyzing North American lumber markets. With 25 years' experience studying lumber markets and providing reliable, insightful forecasts, Paul has become the industry's top economic analyst.

# Wednesday Coffee

## Provided By:



Enjoy these Blends During the Day:

Sawmill Surge

Board Stiff

Redwood Rush

Ax Handle



**Industry Lunch  
Special Video Event  
Wednesday, September 18**

***America's Forests with Chuck Leavell***  
**Maine's Story in 2 Episodes**

Rolling Stones keyboardist Chuck Leavell combines two of his passions - music and trees - to bring stories of sustainable forestry to the public on this PBS Series.

**NELMA®**

Northeastern Lumber Manufacturers Association

# Speed Networking I

**The Northeast Regional Meeting of the  
North American Wholesale Lumber Association  
(NAWLA)**



**NAWLA**  
North American Wholesale  
Lumber Association

**NeLMA®**

Northeastern Lumber Manufacturers Association



Northeastern Lumber Manufacturers Association

## Speed Networking I

### On the Green

Wednesday - 3:15 pm to 5:45 pm

#### NELMA Mill Participants

Britton Lumber  
Cersosimo Lumber  
DiPrizio Pine  
Durgin & Crowell  
Hancock Lumber  
Irving Forest Products  
Johnson Lumber  
Milan Lumber  
Robbins Lumber



**NAWLA**

North American Wholesale  
Lumber Association



# 2025 NELMA Annual Meeting

**Tuesday, September 9 to Thursday September 11**

**The Lodge at Spruce Peak**

**Stowe, Vermont**

Located at the base of Mount Mansfield and Stowe Mountain Resort, The Lodge at Spruce Peak, a Hyatt Hotel property, features over 250 beautifully appointed luxury hotel rooms, suites and expansive residences including Club Residences and Mountain Cabins. The resort is centrally located near year-round adventure in gorgeous Stowe, Vermont and an outdoor pool, seasonal kids' programming and an all-natural Spa and Wellness Center.

NELMA Room Rate: \$269/night

Reservations Open in July 2025



# NELMA®

Northeastern Lumber Manufacturers Association



## **NORTHEASTERN LUMBER MANUFACTURERS ASSOCIATION**

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